ThermWise® 2010 Update
SWEEP Annual Meeting
November 8, 2010
Questar Gas Company
Background
Questar Corporation

$3.8 billion enterprise value

Development & Production
- Wexpro: 45%

Transmission
- Questar Pipeline: 32%

Distribution
- Questar Gas: 23%

Net Income Contribution

ThermWise® Rebate Programs
# Questar Gas Service Territory

## Year-End 2009

<table>
<thead>
<tr>
<th>Category</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communities served</td>
<td>281</td>
</tr>
<tr>
<td>Customers</td>
<td></td>
</tr>
<tr>
<td>Residential</td>
<td>897,614</td>
</tr>
<tr>
<td>Commercial/Industrial</td>
<td>65,451</td>
</tr>
<tr>
<td>Annual deliveries</td>
<td></td>
</tr>
<tr>
<td>Residential</td>
<td>621 MMdth</td>
</tr>
<tr>
<td>Commercial/Industrial</td>
<td>327 MMdth</td>
</tr>
</tbody>
</table>
ThermWise® Rebate Programs

ThermWise® Update

“If you conserve, you can save.”
ThermWise® Rebate Programs

351,057 total rebates paid
ThermWise® Rebate Programs

<table>
<thead>
<tr>
<th>Year</th>
<th>Budget $</th>
<th>Actual $</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>$7,413,141</td>
<td></td>
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<tr>
<td>2008</td>
<td>$18,076,356</td>
<td></td>
</tr>
<tr>
<td>2009</td>
<td>$47,449,149</td>
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<tr>
<td>2010</td>
<td>$37,591,198</td>
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</table>
2010 Updates / Highlights

• What has happened so far in 2010?
  • Share of incentive spending to total budget was 80% at the end of Q3
  • 85% of 2010 participation goal
  • 79% of 2010 budget
  • 84% of 2010 Dth savings goal

• 2010 Program Successes
  • Program recognized nationally by ENERGY STAR® as a Partner of the Year
  • Completed Impact Evaluation
  • Completed 2011 ThermWise® Program filing
  • 111% of participation goal in Appliance Program furnace rebates
  • Pilot ends December 31, 2010
Builder Package 1:
  • ENERGY STAR® Version 2.0
  • Must include at least:
    • ≥90% AFUE furnace
    • ≥ 0.62 EF water heater

Builder Package 2:
  • ENERGY STAR® Version 2.5
  • Must include at least:
    • ≥92% AFUE furnace
    • ≥ 0.62 EF water heater

Builder Package 3:
  • ENERGY STAR® Version 3.0
  • Must include at least:
    • ≥95% AFUE furnace
    • ≥ 0.62 EF water heater

New Construction Multifamily projects will be rebated through this program in 2011.
2011 ThermWise® Weatherization Program

ThermWise® Rebate Programs

• ThermWise® Authorized Contractor must perform work
  • Attic / Floor / Wall Insulation
  • Duct Measures

• All contractors meeting minimum criteria may participate

• Minimum criteria include:
  • Proper licensing and training
  • Insurance
  • Agreement to accurately represent both the program requirements and contractor’s relationship to Questar Gas
  • Agreement to maintain a high quality of work product
  • Agreement to address and resolve customer complaints

• Multifamily Weatherization projects will be rebated through this program in 2011
2011 ThermWise® Appliance Program

ThermWise® Rebate Programs

- **Furnace:**
  - Increase efficiency to 0.92 EF or higher

- **Clothes Washer:**
  - Increase efficiency to 2.6 MEF or higher

- **Gas Dryers:**
  - Eliminate Measure

- **Direct Vent Fireplaces**
  - High efficiency requirement
  - Intermittent Pilot
  - Thermostatically controlled

- Existing Multifamily projects will be rebated through this program in 2011
ThermWise® Rebate Programs

2011 ThermWise® Home Energy Audits

- ThermWise® Energy Audits
  - Eliminate water heater blankets
  - Instant rebate / coupon for furnace filter
• Business
  • Added higher efficiency measures
    • Hybrid gas water heater
    • Condensing water heater
  • Large multifamily boilers eligible for rebate through Business program
Questions?