

**10th Annual
Southwest Regional Energy Efficiency
Workshop**

November 21-22, 2013

Boulder, Colorado

**Black Hills Energy
Colorado Electric**

Matt Daunis



Agenda

What I Plan to Present to You Today

BHE Colorado Electric

Program Design

PY 2012-2013 – Overall Results YTD

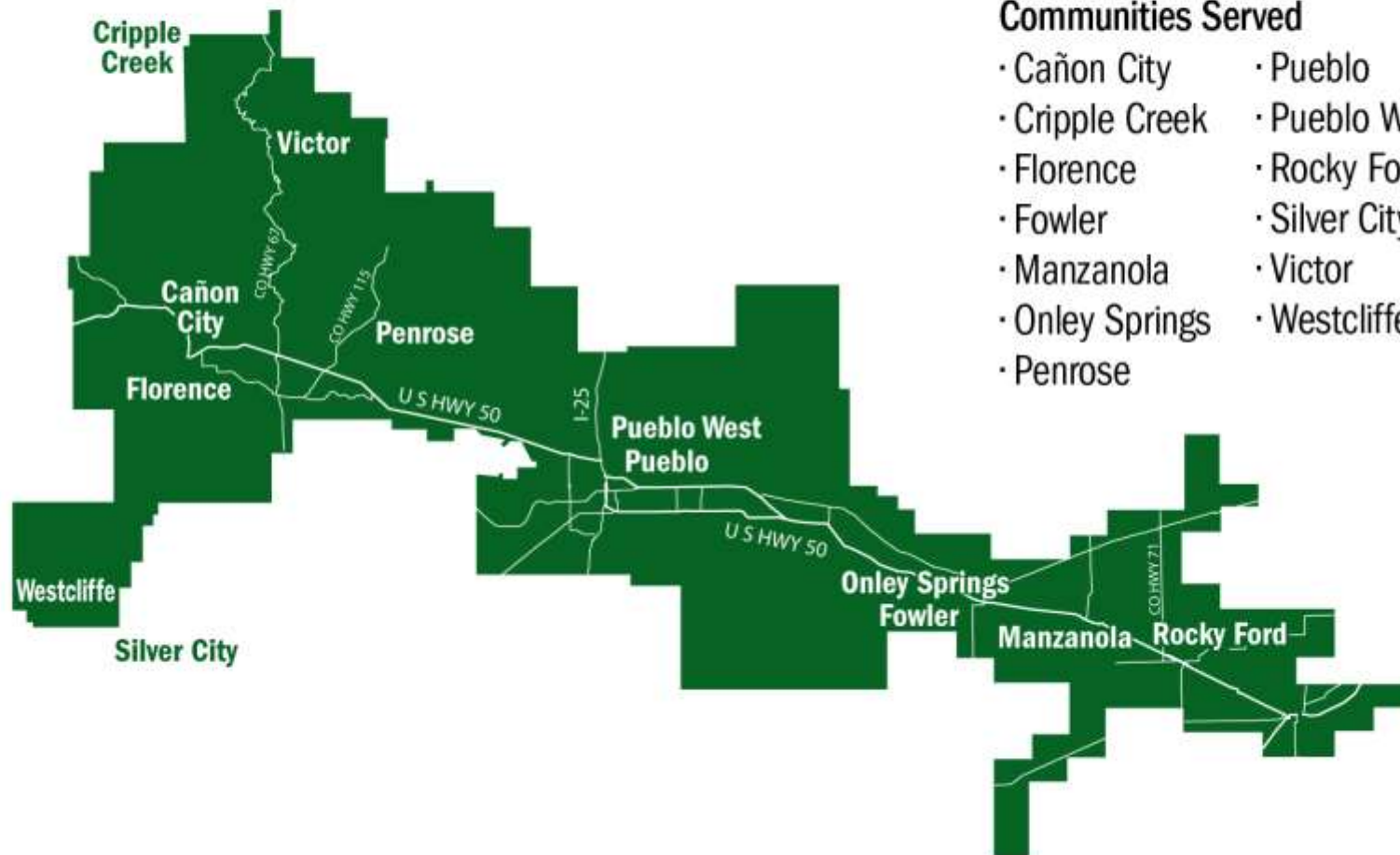
PY 2009-2013 – Savings

PY 2012-2013 – Individual Program Results YTD

Questions

Black Hills Energy–Colorado Electric

Energy Efficiency Rebate Territory



Communities Served

- Cañon City
- Cripple Creek
- Florence
- Fowler
- Manzanola
- Onley Springs
- Penrose
- Pueblo
- Pueblo West
- Rocky Ford
- Silver City
- Victor
- Westcliffe

Small Utility/Big Savings



BHE Colorado Electric Program Design

(2012-2015)

- **Design basis**
- **Previous program plan changes**
- **Program sectors**

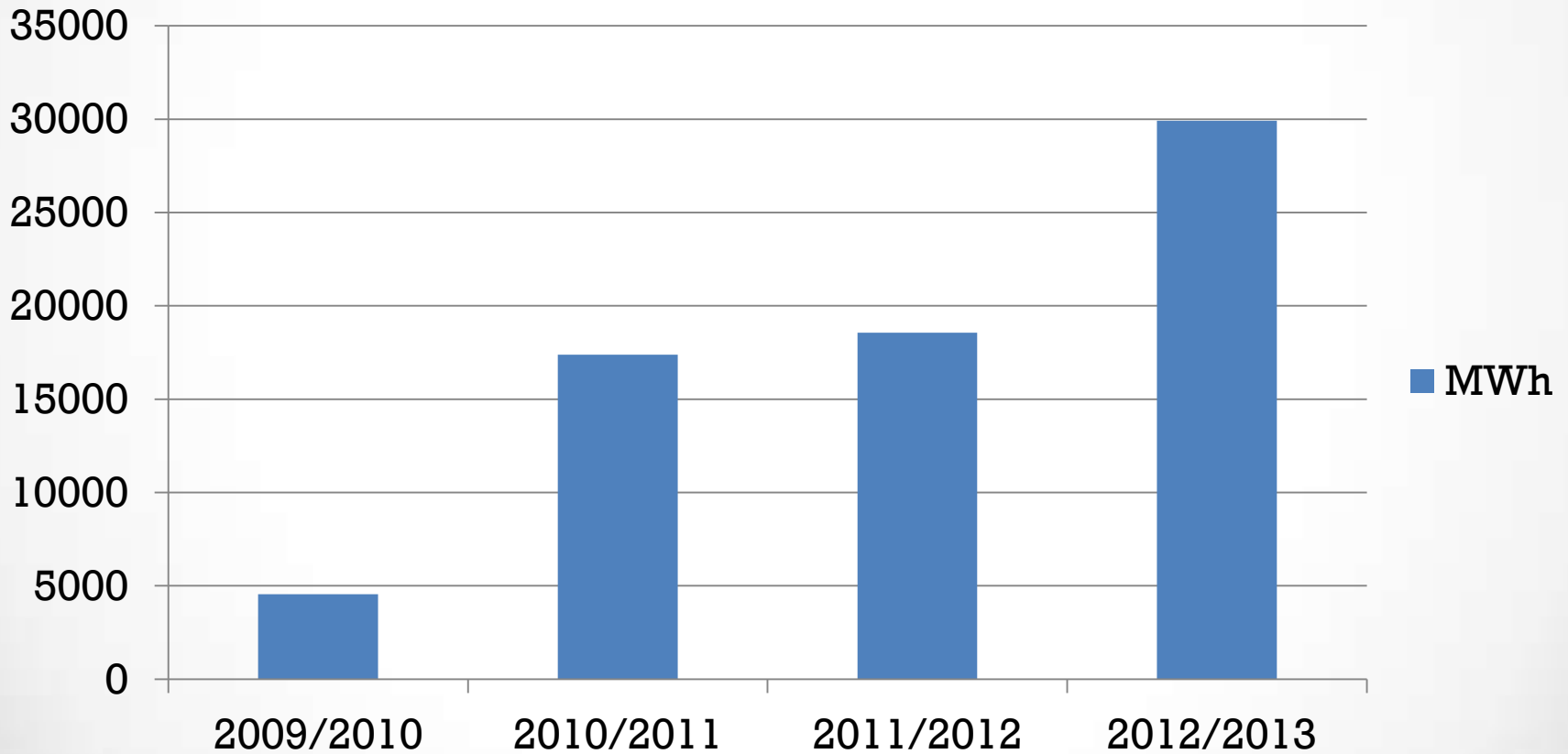
Black Hills Energy (BHE) PY 2012-2013 Overall Results YTD

PY 2012-2013 Actuals

Plan	2012-2013 Goal	2012-2013 Actual	%
Expenditures	\$6.3 MM	\$5.4 MM	86%
Participation	186,460	195,466	105%
Impacts - MWh	30,936	29,913	97%

Savings

MWh



PY 2012-2013 – Individual Program Results



Residential Programs with Big Savings

- **High Efficiency Lighting**
 - Instant rebates at participating stores
 - APT implements
- **High Efficiency Cooling**
 - Rebate incentives and training
 - Training coordinated with EEBC
- **High Efficiency Appliances**
 - Rebate incentives

PY 2012/2013

Residential Programs

Program	Impact Goal - kWh	Actual - %
Lighting	7,901,905	116%
Cooling	887,335	92%
High Eff. Appliances	204,012	105%

Non-Residential Programs with Big Savings

- **Custom Program**
- **Small Business Direct Install Program**
 - Smartwatt implements
- **New Construction**
 - The Weidt Group implements

PY 2012/2013

Non-Residential Programs

Program	Impact Goal - kWh	Actual - %
Custom Program	1,903,532	358%
Small Business Direct Install	4,305,006	121%
New Construction	229,235	111%

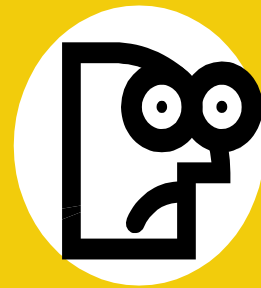
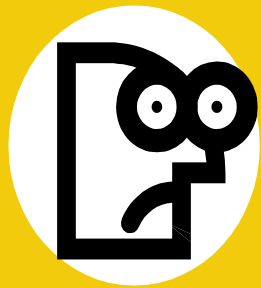
Special Programs with Big savings

- **School Based EE Program**
 - Education & awareness of EE to students
 - Implemented by Research Action Programs
- **Low Income Assistance Program**
 - Implemented by the CEO and NeighborWorks of Pueblo

PY 2012/2013

Special Programs

Program	Impact Goal - kWh	Actual - %
School Based EE	757,373	108%
Low Income Assistance	1,672,406	77%



It's QUESTION TIME!!