



New Mexico

GAS COMPANY

2013 SWEEP Workshop

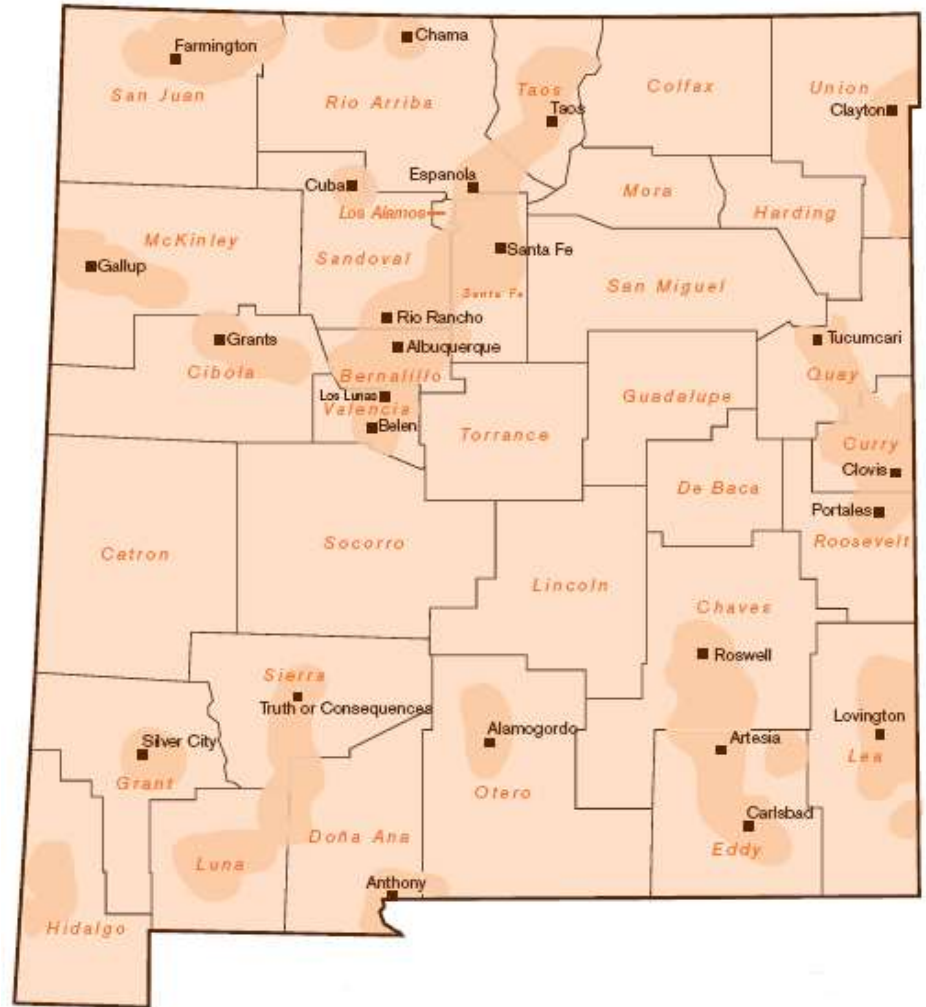
November 21, 2013



New Mexico

GAS COMPANY

- Jan – 2009
- 500k Customers
- 750 Employees
- 3 Energy Efficiency
- 3,900 sq mile ST
- 1.7m pop in ST



Other EE News

- Internal Employee EE Training
- Technical Resource Manual (TRM)
- PNM 2012 EE Filing – Collaboration Opportunities
- Cost Effectiveness Test Changing From TRC To UCT
- EE NOPR NMPRC
- TECO Acquisition
- Next NMGC EE Filing



2013-2014 Program Offerings

Program Budget and TRC Results					
Program	2013 Year Expected Participation	Lifetime Therms Saved *	Total Program Budget	TRC	Cost per Therm Saved
Low Flow Showerhead	5000	690,000	\$227,416	2.06	\$0.33
Residential Insulation	750	1,448,438	\$372,587	1.31	\$0.26
ENERGY STAR Water Heating	540	642,600	\$339,956	1.13	\$0.53
ENERGY STAR Space Heating	600	784,944	\$346,025	1.10	\$0.44
Low-Income Weatherization	882	2,663,000	\$1,383,334	1.10	\$0.52
Sub-Total Residential		6,228,982	\$2,669,318	1.22	\$0.43
Commercial Solutions**	157	1,560,144	\$627,013	1.49	\$0.40
SCORE**	155	1,610,043	\$555,950	1.54	\$0.35
Sub-Total Commercial		3,170,187	\$1,182,963	1.52	\$0.37
Portfolio Costs	N/A	N/A	\$101,180	N/A	\$0.00
Total		9,399,169	\$3,953,461	1.28	\$0.42
* Adjusted for free ridership					
**Commercial Solutions and SCORE participation are projects associated with those programs					

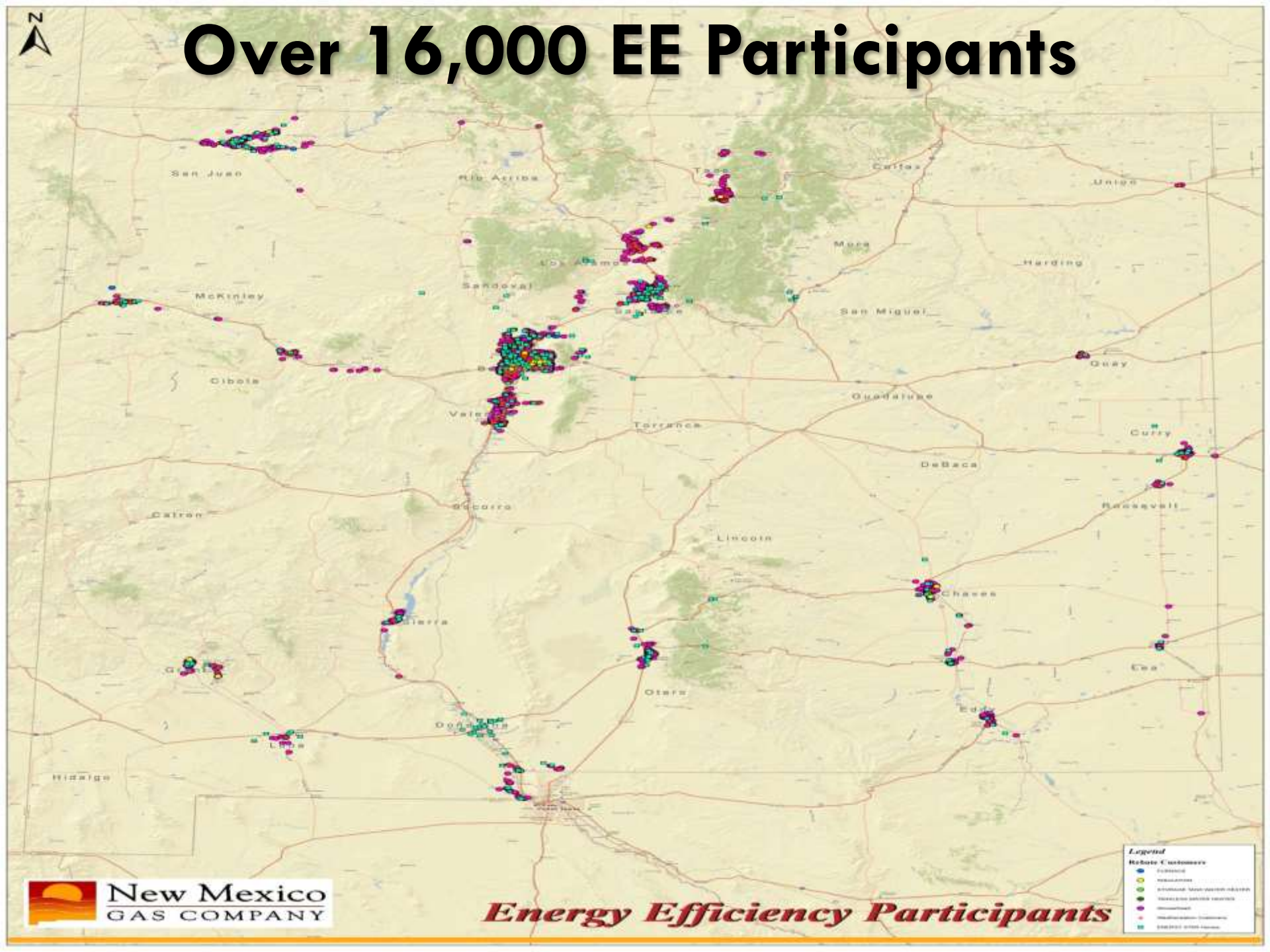


2012 Program Highlights

- Low Flow Showerhead Program
 - 5,504 Packs Distributed
 - 67,233 Therms Saved
 - Over 41 Million Gallons Of Water Saved
- Commercial Solutions & SCORE
 - 81 Projects Completed In 2012
 - 384,714 Therms Saved
 - Over 15 Million Gallons of Water Saved



Over 16,000 EE Participants



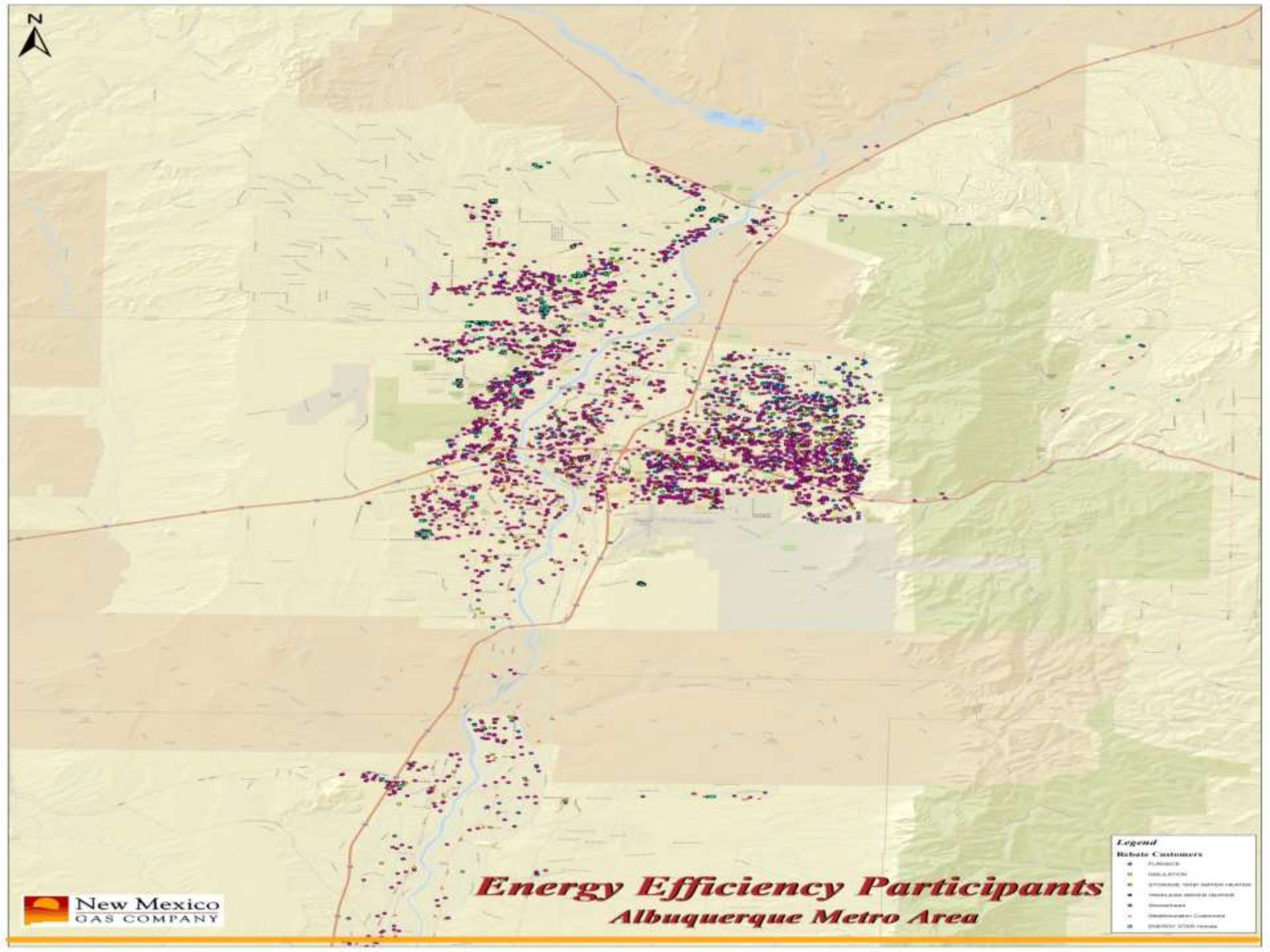


Energy Efficiency Participants Albuquerque Metro Area

Legend

Rebate Customers

- PUBLIC
- INSTITUTION
- COMMERCIAL/INDUSTRIAL/GOVERNMENT
- RESIDENTIAL/COMMERCIAL/INDUSTRIAL
- GOVERNMENT
- UNIVERSITARIAN CUSTOMERS
- ENERGY STAR HOMES



New For 2013-2014

□ ENERGY STAR Space Heating Program

	Efficiency (AFUE)		
Rebate Type	90%	92%	95%
New Construction	\$200	\$250	\$300
Retrofit (Homeowner)	\$275	\$325	\$375

□ ENERGY STAR Water Heating Program

Rebate Type	Energy Factor (EF)	Rebate Amount
New Construction	0.82 or greater	\$300
Retrofit (Homeowner)	0.82 or greater	\$375



New For 2013-2014 Cont.

□ Residential Insulation Program

Pre-Existing R Value	Requirement	Rebate Amount
R-11 or less	Must Add R-19 or +	25% up to \$500
R-11 – R-19	Must Add R-19 or +	25% up to \$300

□ S.C.O.R.E. Pilot

- Expansion Of Participating Schools

- Prescriptive, Custom

- Direct Install, Benchmarking, Master Planning

□ ~~ENERGY STAR New Homes~~



Challenges

- Low Cost of Gas
- Balancing Greater Participation In Warmer Climate Zones
- Participation Projections for Newly Reinstated Programs

Questions?



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