



15th Annual Southwest Utility
ENERGY EFFICIENCY WORKSHOP

NOVEMBER 29-30, 2018 | SANTA FE, NM

Final Agenda

Wednesday, November 28

5-6:30 Cocktail Reception *La Terraza & Garden Terrace*

Thursday, November 29

7:30 AM Breakfast Buffet *Ballroom North*

7:30-8:30 Registration *Foyer in front of Ballroom North*

8:30 **Introductions and Welcoming Remarks** *Ballroom South*
Bruce Ray, Johns Manville

8:45-9:15 **State-of-the-States Presentation**
Howard Geller, Southwest Energy Efficiency Project

9:15-10:30 **Panel Discussion 1 – What’s New and Exciting in Utility Energy Efficiency Programs, Part 1?**
Moderator: Jeff Schlegel, SWEEP
Panelists: Nathan Morey, SRP, Mike Orton, Dominion Energy, Donna Beaman, Xcel Energy, Steve Bean, PNM

10:30-11:00 **Networking Break** *Mezzanine*

11:00-12:15 **Panel Discussion 2 – What’s New and Exciting in Utility Energy Efficiency Programs, Part 2?**
Moderator: Justin Brant, SWEEP
Panelists: Kellie McMaster, NV Energy, Steve Casey, New Mexico Gas Co., Lin Alder, Rocky Mountain Power, Brooks Congdon, Southwest Gas Co.

12:15-2:00 **Luncheon** *Ballroom North*
Guest speaker: Ron Darnell, Senior Vice President for Public Policy, PNM

2:00-3:30 **C&I Program Strategies, Part 1** *Ballroom South*
Moderator: Ellen Zuckerman, SWEEP
Achieving Targeted SMB Savings Using AMI Data
Peter Widmer, Power TakeOff
Source Upstream: Technology Trends and Opportunities for Upstream Programs
Luther Kopf, Energy Solutions

SWEEP Feature Presentation
What Role Might High Efficiency Heat Pumps Play
in Future Utility Programs?
Neil Kolwey, SWEEP

- 3:30-4:00** **Networking Break** *Mezzanine*
- 4:00-5:15** **The Lightning Round: 3-4 minute mini-presentations**
on a “hot topic” by any SWEEP Ally not already
included in the program
Moderator: Howard Geller, SWEEP
- 5:30-7:00** **Cocktail Reception** *La Terraza & Garden Terrace*

Friday, November 30

- 7:30 AM** **Breakfast Buffet** *Ballroom North*
- 8:30-9:30** **Residential Program Strategies, Part 1** *Ballroom South*
Moderator: Tammy Fiebelkorn, SWEEP
Make it Easy and Make it a Deal: Tactics to Drive
Participation and Savings in Residential Energy Efficiency
Brian Tholl, Fort Collins Utilities
Insights into EISA 2020: A Gradual Decline or a
Steep Cliff?
Abby Vogen Horn, Franklin Energy
- 9:30-10:30** **Residential Program Strategies, Part 2**
Moderator: Jim Meyers, SWEEP
The Grid-Integrated Home: Enabling New Energy
Efficiency and Load Management Opportunities from
Connected Products
John Taylor, CEE
How Connected Technologies are Changing the
DSM Landscape
Yeye Zhang, Google/Nest
- 10:30-11:00** **Networking Break** *Mezzanine*
- 11:00-12:00** **C&I Program Strategies, Part 2** *Ballroom South*
Moderator: Neil Kolwey, SWEEP
Energy Efficiency in Water Treatment and Supply Systems
Hob Issa, Lincus, Inc.
Unlocking Energy Savings in Wastewater Treatment Plants
Josh Bachman, Cascade Energy
- 12:00-12:15** **Wrap-up and Adjourn**
Howard Geller, SWEEP